



HOFSTRA

UNIVERSITY®

Maurice A. Deane School of Law
Master of Arts in Health Law and Policy (MAHLP)
Master of Laws in Health Law and Policy (LLMHLP)

BrandDNA

March 2015

Final Version: 3.16.15

Table of Contents

Background Information

Health Law and Policy: The Big Picture 3

Program Description 4

Messaging and Outcomes

Positioning and Messaging 5

Benefits and Outcomes 6

Marketing Support Information

About Hofstra University 8

About The Maurice A. Deane School of Law 8

Gitenstein Institute for Health Law and Policy 8

Accreditation 9

Rankings 9

Resources and Organizations 9

Visual Criteria

Visual Criteria 10

Marks 10

Colors 10

Fonts 10

Use of Photography 11

Student Profile

Overview 12

Lawyers and Legal Professionals 12

Human Services and Healthcare Professionals 14

Admissions Requirements

Admissions Requirements 18

Other

Program Structure 20

Courses 20

Health Law and Policy: The Big Picture

The field of health care is divided into many distinct yet interrelated sectors. Some of the core areas include medical and dental practice, health care equipment and services, pharmaceuticals, biotechnology, insurance, law and life sciences. Each of these broad areas represents a vast industry, with many sub-sectors that employ a diverse range of professionals who work on interdisciplinary teams to provide the people of the United States with the full spectrum of health care services.

Health care accounts for roughly 17 percent of the entire U.S. economy. The journal *Health Affairs* estimates the combined spending on health care in 2013 by households, businesses and the government to be \$2.9 trillion. According to the U.S. Bureau of Labor Statistics, since the Affordable Care Act was signed into law in March 2010, the health care industry has gained more than 1 million new jobs. Today, there are more than 100 million people in the U.S. who are covered by the government-run Medicare and Medicaid services. And in the health care industry, the demand for services and innovation continue to grow in response to recent regulations and an ever-growing (and aging) population.

The U.S. health care system is governed and regulated by a complex assortment of laws and policies that can often seem overwhelming or confusing for the millions of patients and professionals who rely on health services or work in the interconnected sectors that comprise the health care field. It has been this way since the mid-1960s when the U.S. government first addressed the concept of social medicine; and each subsequent year seems to bring with it more complexities to account for. **The fact is, understanding, navigating, remaining in compliance with and effectively utilizing health law and policy can be a challenge even for the most experienced professional.**

Given the level of government involvement and the amount of money invested in this field, a diverse range of professionals who work in or in conjunction with health care are discovering the importance of developing a full understanding of the law and policy that regulates the industry. By learning how law and policy affect the business side of health care, by gaining perspective on how law affects both patients and professionals working in the industry, and by building the communication skills to better interface with lawyers and the government, health care professionals are gaining new perspective and new opportunities to create change. On the other hand, legal professionals are also discovering growing opportunities for those who understand the intricacies of health care practice. By better understanding how the industry works and by learning to speak the language of health care, legal professionals are developing and creating unique practice opportunities that can help reshape the industry and define their career.

Program Description

The **online Master of Arts in Health Law and Policy** and **online Master of Laws in Health Law and Policy** from the Maurice A. Deane School of Law at Hofstra University are designed to provide students with a practical examination of the laws, regulations and policies that have helped shape and continue to define health care in the United States. Open to professionals from both law and health care, these distinctive programs prepare students with the knowledge they'll need to fully understand complex health laws and policies such as the Affordable Care Act, Medicare and Medicaid, as well as current issues like disability, discrimination, public health, biotechnology, drug development, the business of health care, bioethics and more.

Through a flexible and interactive online learning environment the programs inspire critical thinking and collaboration to help students gain perspective on their unique place in the world of health law and policy. The result is a big-picture view of what's going on in health care today and a comprehensive understanding of the critical issues at play in the many distinct areas that comprise the health care industry. Graduates are empowered with the insight and abilities they'll need to navigate, innovate and utilize law and policy to drive change in their area of focus, distinguish themselves as experts in the field, create new opportunities and develop or reform legislation that will define the future of health care.



Why consider the MAHLP instead of an MPH?

The Master of Arts in Health Law and Policy online program provides students with a focused examination of the law and policy that shapes and regulates health care in the United States. For a public health professional the knowledge gained during the program can be used to leverage law and policy in order to advance public health initiatives. By learning to navigate and better understand health legislation, students discover the ways law and policy can be used as a tool for advocacy, to promote social justice and to actively affect change in the world of public health.



Why consider the MAHLP instead of an MHA?

For those considering moving into health administration (or already working in health administration), the Master of Arts in Health Law and Policy online program provides students with the legal knowledge necessary to make more informed business decisions and better understand the legal repercussions of those decisions. The result is an administrator who can see the health care industry from a more holistic perspective and blend legal principles with business to effectively run a team or organization.

Positioning and Messaging

Positioning (Internal Only)

Law:

The **online Master of Laws in Health Law and Policy from the Maurice A. Deane School of Law at Hofstra University** is designed to help lawyers develop a comprehensive understanding of health law and policy while explaining how legislation and regulation directly affect the health care industry and the people it serves. This specialized knowledge empowers students to take control of their career and helps them build a lasting career as expert legal counsel in matters relating to health law and policy. In addition, students learn to speak the language of health care, a skill that grants the ability to communicate more effectively in the courtroom, in negotiations, in business and beyond. Delivered by a faculty of experienced health care and legal professionals, it's an advanced degree that can help students distinguish themselves, define their career, develop innovative solutions and create change in the world of health care.

Health Care:

The **online Master of Arts in Health Law and Policy from the Maurice A. Deane School of Law at Hofstra University** is designed to provide administrators, doctors, nurses and other health care professionals with a practical understanding of health law and policy while explaining how legislation and regulation directly affect health care decisions, the industry, patient care and the people of the United States. This specialized knowledge empowers students to take control of their career and helps them build a lasting career as skilled counsel in matters relating to health law and policy. In addition, students learn to speak the language of law, a skill that grants the ability to communicate more effectively in board meetings, team meetings, business and beyond. Delivered by a faculty of experienced health care and legal professionals, it's a degree that can help students distinguish themselves, define their career, develop innovative solutions and create change in the world of health care.

Creative and Messaging Theme

Command. Communicate. Innovate.

Define the Future of Health Law and Policy

Messaging

The U.S. health care industry is growing and constantly changing. Those who understand the complexities of health law and policy will be able to create new opportunities for practice, define an area of specialization, develop innovative solutions and become an invaluable asset to their organization. The Maurice A. Deane School of Law at Hofstra University's online Master's in Health Law and Policy programs are designed to improve your legal literacy while helping you develop a practical command of the law and policy that is actively shaping health care delivery in the U.S. Focus on the core issues that are changing both the business of health care and patient care. Focus on the intricacies of health law, the American legal system, the Affordable Care Act, Medicare and Medicaid. Examine the issues surrounding drug development, biotechnology and public health. Gain new perspective on the ethics associated with health care and law. Prepare to lead change while defining your career at the forefront of health care. Designed by experienced health law professionals, our programs provide both legal and health care professionals with a command of the complex laws, policy and regulations that are redefining health care in the U.S.

Benefits and Outcomes

This section highlights the most critical outcomes of the Maurice A. Deane School of Law at Hofstra University online Health Law and Policy programs. These are the key factors that help the programs stand out to prospective students and can uniquely position them within the world of health care and law. The support statements itemized below articulate how we deliver on these outcomes throughout the learning experience.

Benefits/Outcomes Summary:

- Stand Out as a Thought Leader in Health Law and Policy
- Gain Legal Literacy to Communicate Without Compromise

Stand Out as a Thought Leader in Health Law and Policy

Differentiate yourself and develop your expertise by earning a Master's in Health Law and Policy. Gain the knowledge you'll need to become a thought leader, innovator and adept source of information relating to the issues and events that are shaping health care and health legislation. Created for both lawyers and a diverse range of health professionals, the programs feature a comprehensive curriculum that examines the past, present and future of health law and policy. By focusing on legislation, regulation, policy and issues associated with working in the world of health, the program facilitates deep comprehension of the factors shaping health care. This focus gives you the perspective and insight needed to navigate health care policy, make informed decisions, create change, advocate, communicate more effectively and reshape the future of health care and your career.

Law

- Gain a holistic view of health care and develop an understanding of the critical issues and policies that are shaping health care policy and practice.
- Earn the credentials you'll need to specialize in health law and policy and define yourself as an expert in the area of health care law.
- Develop the knowledge you'll need to fully understand policy, utilize law, navigate legislation, advocate, innovate and create change at the highest levels.

Health Care

- Expand your view of health care and develop a more holistic understanding of the critical issues and policies that are shaping health care decision-making, patient care and the business of health care today.
- Earn a degree that stands out in the world of health care. Whether you are an administrator, doctor, nurse or in another role, a master's in health law and policy can help you establish yourself as an adept counsellor or advisor in legal and business issues.
- Develop the knowledge you'll need to effectively understand policy, utilize law, navigate legislation, advocate, innovate and create change in your organization and beyond.

Benefits and Outcomes

Gain Legal Literacy to Communicate Without Compromise

In the intertwined worlds of health care and law, communication is essential. The Hofstra online Health Law and Policy programs are designed to improve your legal and health literacy by helping you develop as a professional who can communicate clearly, effectively and with purpose. Learn to see issues and policy from multiple perspectives as you examine the complex relationship between health care and law. Gain the insight needed to evaluate health law and discover the factors involved in the decision-making process. Work in different professional focus areas with confidence. Whether you're a lawyer or health care professional, the practical knowledge you'll develop can be used to inform decision-making, improve situational awareness and help you facilitate better communication with your team and across disciplinary boundaries.

Law

- Speak the language of health care. Connect with doctors and other health care professionals as someone who understands how the two diverse fields are interconnected.
- Develop your communicative abilities and clearly articulate health care concepts in legal context. Gain confidence as a critical thinker, writer and speaker in the realm of health law and policy.
- Work and learn with other professionals from across the worlds of health care and law. This opportunity provides you with different perspectives, insight into other related fields and the chance to build your professional network.

Health Care

- Learn to speak the language of law. Connect with attorneys, business people and bureaucrats as someone who understands how the two diverse fields are interconnected.
- Develop your communicative abilities and clearly articulate legal concepts in a health care context. Gain confidence as a critical thinker, writer and speaker in the realm of health law and policy.
- Work and learn with other professionals from across the worlds of health care and law. This opportunity provides you with different perspectives, insight into related fields and the chance to build your professional network.

Marketing Support Information

This section is organized to showcase the features that support the legitimacy and credibility of Hofstra University. The content that follows explains qualifications, history, accreditation, rankings and any details that can support our marketing.

Hofstra University

Hofstra University is a private institution whose primary mission is to provide a quality education to its students in an environment that encourages, nurtures and supports learning through the free and open exchange of ideas, for the betterment of humankind. Hofstra University is fully committed to academic freedom and the transmission, advancement and preservation of knowledge for its own academic community and the community at large. Hofstra University offers undergraduate and graduate programs taught by a research-active and professionally engaged faculty. Academic excellence guides everything the university undertakes.

Maurice A. Deane School of Law

To the students, alumni, faculty and staff of the Maurice A. Deane School of Law at Hofstra University, the law is not just something to be studied — it is to be lived. It informs our careers, lives and interactions with fellow citizens. It is the means by which we make an impact in the world.

Courts, law firms and employers recognize the significance of a Juris Doctor (J.D.) from Hofstra Law, or a degree from our joint J.D./M.B.A. and J.D./M.P.H. programs, because they know our graduates are renowned for their legal knowledge, preparedness and poise.

Our curriculum evolves every year to address changes in the law and practice, as when we recently became one of the first law schools in the country to institute a required first-year course in transnational law. Our students have long been involved in clinics, fellowships, externships and pro bono opportunities that give them real attorney experience — practicing alongside veteran lawyers — before they've graduated. After embarking on their career of choice, lawyers still come to Hofstra Law to further their development with programs such as the Master of Laws (LL.M.) in American Legal Studies or Family Law.

Hofstra Law is home to approximately 850 students, an alumni base of more than 10,600 members, 51 administrators and a distinguished full-time faculty of 46 full-time professors, 6 visiting professors and nearly 60 adjunct professors, including many scholars recognized as national and international experts in their field.

Gitenstein Institute for Health Law and Policy

Many of the faculty members who participate in the online health law and policy programs are actively involved in projects and developing programs at the Gitenstein Institute for Health Law and Policy. The institute's projects include outreach efforts, advocacy, policy examination and programs that are helping to reshape the world of health care today.

Marketing Support Information

Gitenstein Institute for Health Law and Policy (Cont.)

Advancing Innovative Pathways in Health Care Through Leadership in Health Law

The Gitenstein Institute for Health Law and Policy offers exceptional, highly motivated students the opportunity to become influential thought leaders and help pave the way for positive change in the U.S. health care system through innovative and multidisciplinary learning experiences.

Our mission includes developing and implementing new methods for training students to broaden access to quality health care for everyone and to create a more just health care system. In meeting these goals, we employ an approach aimed at teaching, scholarship, community outreach and the development of policy initiatives. <http://law.hofstra.edu/centers/ihip/>

Accreditation

The Maurice A. Deane School of Law is part of [Hofstra University](http://www.hofstra.edu) and is accredited by the Council of the Section of Legal Education and Admissions to the Bar of the American Bar Association.

Rankings

Hofstra University

- Hofstra was listed among Colleges of Distinction (2014-15 edition). CollegesofDistinction.com is an online resource that evaluates schools on the basis of four criteria: experiential learning, great teaching, vibrant communities and successful outcomes.
- Hofstra University is among only three schools in the New York metropolitan area with colleges of Law, Medicine and Engineering.
- Hofstra is one of the top 50 most entrepreneurial universities in the nation (*Forbes* 2014 Most Entrepreneurial University list)
- Diversity and inclusiveness has also earned Hofstra 4.5 out of 5 stars for fostering an LGBT (lesbian, gay, bisexual, transgender)-friendly campus environment. (LGBT-Friendly Campus Climate Index 2008-2014)
- Hofstra University was named to the 2015 Military Friendly School list by Victory Media
- Hofstra University is ranked #36 on the Best Colleges for Veterans list (*U.S. News & World Report* 2014 Best Online Programs for Veterans)
- The Princeton Review has recognized Hofstra for the 4th year in its “Guide to Green Colleges,” which profiles colleges and universities committed to sustainability inside and outside the classroom. (2011-2014 edition)
- President’s Higher Education & Community Service Honor Roll (2008-2014)

Resources and Organizations (Please add any relevant websites)

- The Official U.S. Government Site for Medicare - <http://www.medicare.gov/>
- Centers for Medicare & Medicaid Services - <http://www.cms.gov/>
- Medicaid.gov – [medicaid.gov/](http://www.medicare.gov/)
- Healthcare.gov – <https://www.healthcare.gov/>
- Health Affairs - <http://www.healthaffairs.org/>

Brand and Visual Expression

Visual Criteria

All creative will adhere to the published Hofstra University Visual Identity Usage Guide

<http://www.hofstra.edu/pdf/home/news/ur/licensing/licensing-logo-guide.pdf>

The Hofstra University Primary Mark

The Hofstra University primary mark is comprised of both the shield mark and the Hofstra logotype. Its proportion conveys the strength of the Hofstra name, and should be used whenever possible.



The Hofstra University Secondary Primary Mark

The horizontal secondary mark is comprised of both the shield mark and the Hofstra logotype as well, but should be used in smaller spaces than the vertically stacked version. The school's entire name is given equal weight, and the left justification makes this version easier to manipulate within page layouts.



Colors

Please use the conversion chart at the left when producing pieces for print, screen, and web. Do not attempt to match these swatches — always refer to the Pantone Matching System for accurate results.



Hofstra Gold
PMS :123
R:255 G:194 B:17
C:0 M:0 Y:85 K:5



Hofstra Blue
PMS: 661
R:12 G:46 B:135
C:100 M:38 Y:0 K:21

Primary Font

Avenir // Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890!@#%&*()_+{}:"'?

Avenir // Medium

ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890!@#%&*()_+{}:"'?

Avenir // Book

ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890!@#%&*()_+{}:"'?

Secondary Font

Minerva Modern // Bold SC

ABCDEFGHIJKLMNOPQRSTUVWXYZ
ABCDEFGHIJKLMNOPQRSTUVWXYZ
1234567890!@#%&*()_+{}:"'?

Tertiary Font

Neutraface

ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890!@#%&*()_+{}:"'?

Brand and Visual Expression

Photography

Photography will leverage a balance of images from the Hofstra University and the Maurice A. Deane School of Law photo libraries as well as stock photography.

Photography will be chosen in the following categories:

- Healthcare professionals working with patients
- Images related to healthcare leadership and administration
- Images of healthcare facilities
- Images related to law and legal practice
- Images of the Hofstra University campus

Student Profile

Overview

There are two primary groups of students looking to enter the online Masters of Health Law and Policy programs; Legal professionals and Human Services and Health care professionals. Both are considered career advancers as they consist of working professionals that want to advance in their career by differentiating themselves with expertise in Health Law and Policy. Two important characteristics are consistent across both professional groups:

- They have the inherent desire to make a difference in our world and having a positive impact on the health and well being of others through their work.
- They are working professionals who require the flexibility of an online program, but do not want to compromise on their education's quality.

Lawyers and Legal Professionals

Lawyers and Legal Professionals represent an opportunity for both the **online Master of Arts in Health Law and Policy** and the **online Master of Laws in Health Law and Policy**. While the Master of Laws track is designed for lawyers, the Master of Arts offers a path for paralegals, arbitrators, mediators and conciliators. These degrees allow legal professionals to define themselves as experts in health law and policy, distinguishing themselves in order to build their business within the health care landscape. Motivators for obtaining an advanced degree include:

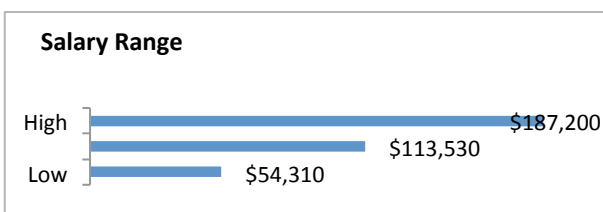
- Career specialization — expertise that builds business in the area of Health Law and Policy.
- Career advancement — qualify for promotion and leadership positions within their organizations.
- Financial opportunity — increased salary associated with job promotions.
- Job security — continued relevance in today's rapidly changing global workplace.

Legal Occupational Detail

Lawyers

Lawyers advise and represent individuals, businesses, and government agencies on legal issues and disputes. Lawyers, also called attorneys, act as both advocates and advisors. As advocates, they represent one of the parties in criminal or civil trials by presenting evidence and arguing in support of their client. As advisors, lawyers counsel their clients about their legal rights and obligations and suggest courses of action in business and personal matters. All attorneys research the intent of laws and judicial decisions and apply the laws to the specific circumstances that their clients face.

- **Relevant Program:** Master of Laws in Health Law and Policy
- **Workforce Size 2012:** 758,800
- **Projected Job Growth 2012 to 2022:** 10% (as fast as the national average of 10-13%)



Top industries, by volume of employees:

- Legal services
- Local government
- Federal government
- State government

Top positions can earn up to 65% more than the median salary for this field

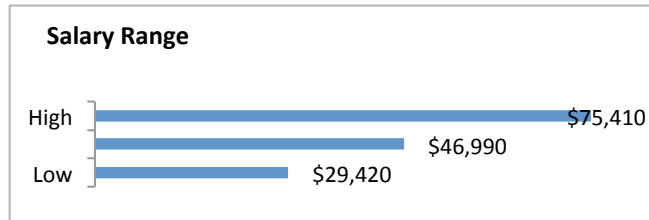
For more information: <http://www.bls.gov/ooh/legal/lawyers.htm#tab-1>

Student Profile

Paralegals and Legal Assistants

Paralegals and legal assistants do a variety of tasks to support lawyers, including maintaining and organizing files, conducting legal research, and drafting documents.

- **Relevant Program:** Master of Arts in Health Law and Policy
- **Workforce Size 2012:** 277,000
- **Projected Job Growth 2012 to 2022:** 17% (faster than the national average of 10-13%)



Top industries, by volume of employees:

- Legal services
- Local government
- Federal government
- State government

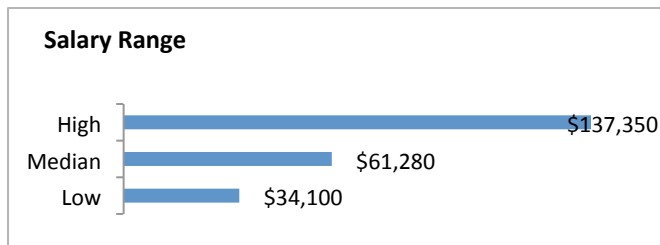
Top positions can earn up to 60% more than the median salary for this field

For more information: <http://www.bls.gov/ooh/legal/paralegals-and-legal-assistants.htm#tab-1>

Arbitrators, Mediators and Conciliators

Arbitrators, mediators, and conciliators help resolve conflicts outside of the court system by facilitating negotiation and dialogue between disputing parties.

- **Relevant Program:** Master of Arts in Health Law and Policy
- **Workforce Size 2012:** 8,400
- **Projected Job Growth 2012 to 2022:** 10% (at pace with the national average of 10-13%)



Top industries, by volume of employees:

- State and local government
- Legal services
- Health care and social assistance
- Finance and insurance

Top positions can earn up to 124% more than the median salary for this field

For more information: <http://www.bls.gov/ooh/legal/arbitrators-mediators-and-conciliators.htm#tab-1>

Student Profile

Human Services and Health Care Professionals

Professionals working in human services and health care are the primary target for the **online Master of Arts in Health Law and Policy**. These working professionals want to make a greater impact as leaders in health care and human services. They are motivated to earn an MA in Health Law and Policy so they can distinguish themselves as critical thinkers who understand the law and regulations across the health care landscape.

This knowledge makes them a valuable asset in their roles as they can communicate the implications of health care law and regulations to their organizations and interface effectively with lawyers. This degree is a differentiator that will help them elevate to positions of administration, leadership and authority.

Motivators for obtaining an advanced degree include:

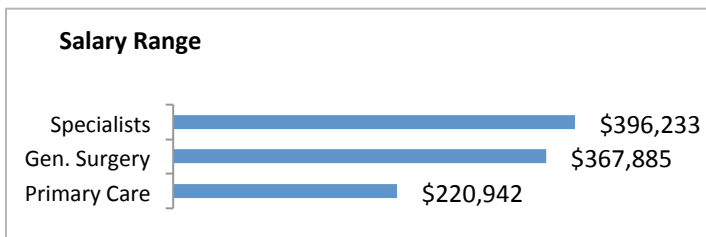
- Career advancement — qualify for promotion, administrative roles and leadership positions within their organizations.
- Financial opportunity — increased salary associated with job promotions.
- Job security — continued relevance in today's rapidly changing global workplace.
- Empowerment — having a choice in their career and the confidence to contribute at a higher level.

Human Services and Health Care Professional Occupational Detail

Physicians and Surgeons

Physicians and surgeons diagnose and treat injuries or illnesses. Physicians examine patients; take medical histories; prescribe medications; and order, perform, and interpret diagnostic tests. They counsel patients on diet, hygiene, and preventive healthcare. Surgeons operate on patients to treat injuries, such as broken bones; diseases, such as cancerous tumors; and deformities, such as cleft palates.

- **Relevant Program:** Master of Art in Health Law and Policy
- **Workforce Size 2012:** 691,400
- **Projected Job Growth 2012 to 2022:** 18% (much faster than the national average of 10-13%)



Top industries, by volume of employees:

- General medical and surgical hospitals
- Offices of physicians
- Group medical practice offices

Salary for physicians and surgeons varies by specialization, years in practice, geographic region of practice, hours worked, skill, personality, and professional reputation.

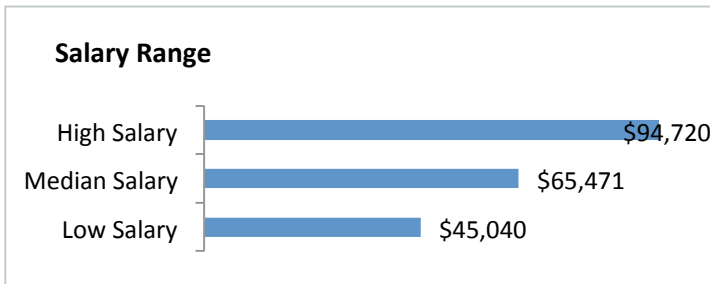
For more information: <http://www.bls.gov/ooh/healthcare/physicians-and-surgeons.htm>

Student Profile

Registered Nurses (RN)

Registered nurses provide and coordinate patient care, educate patients and the public about various health conditions, and provide advice and emotional support to patients and their family members.

- **Relevant Program:** Master of Art in Health Law and Policy
- **Workforce Size 2012:** 2,711,500
- **Projected Job Growth 2012 to 2022:** 19% (much faster than national average of 10-13%)



Top Industries, by volume of employees

- General medical and surgical hospitals
- Offices of physicians
- Home health care services

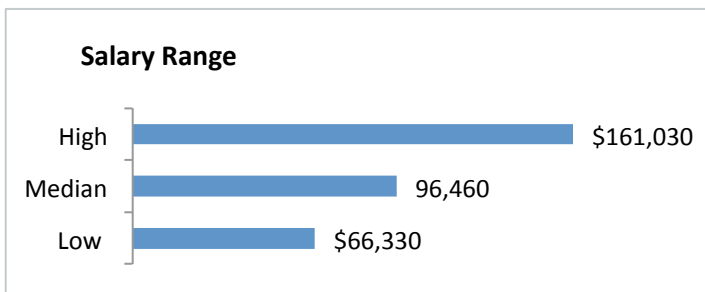
Top management positions can earn up to 45% more than the median salary for this field

For more information: <http://www.bls.gov/ooh/healthcare/registered-nurses.htm>

Advanced Practice Registered Nurses (APRN)

Advanced practice registered nurses provide and coordinate patient care and may provide primary and specialty health care. Job titles within the APRN occupation include nurse practitioners, nurse midwives and nurse anesthetists. The scope of practice varies by state.

- **Relevant Program :** Master of Art in Health Law and Policy
- **Workforce Size 2012:** 151,400
- **Projected Job Growth 2012 to 2022:** 31% (much faster than the national average of 10-13%)



Top Industries, by volume of employees

- General medical and surgical hospitals
- Offices of other health practitioners
- Offices of physicians
- Outpatient health care centers

Top management positions can earn up to 67% more than the median salary for this field

For more information:

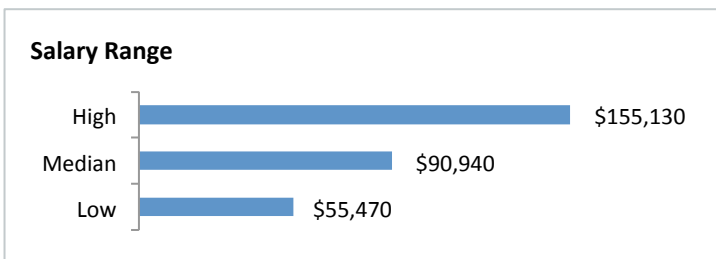
<http://www.bls.gov/ooh/healthcare/nurse-anesthetists-nurse-midwives-and-nurse-practitioners.htm#tab-5>

Student Profile

Medical and Health Service Managers

Medical and health services managers, also called health care executives or health care administrators, plan, direct and coordinate medical and health services. They might manage an entire facility or specialize in a specific clinical area or department, or manage a medical practice for a group of physicians. Medical and health services managers must be able to adapt to changes in health care laws, regulations and technology.

- **Relevant Program:** Master of Arts in Health Law and Policy
- **Workforce size:** 315,500
- **Projected Job Growth 2012 to 22:** 23% (much faster than national average of 10 -13%)



Top Industries, by volume of employees

- Hospitals — state, local and private
- Ambulatory health care services
- Nursing and residential health care facilities

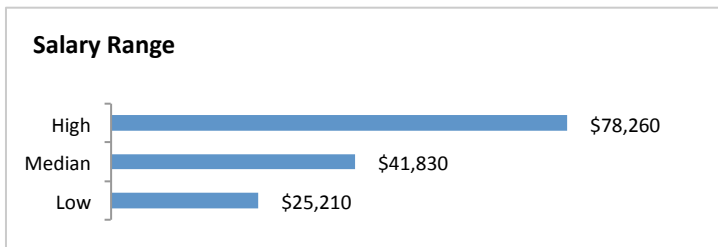
Top leadership positions can earn up to 71% more than the median salary in this field

For more information: <http://www.bls.gov/ooh/management/medical-and-health-services-managers.htm>

Health Educators and Community Health Workers

Health educators teach people about behaviors that promote wellness. They develop and implement strategies to improve the health of individuals and communities. Community health workers collect data and discuss health concerns with members of specific populations or communities.

- **Relevant Program:** Master of Arts in Health Law and Policy
- **Workforce size:** 99,400
- **Projected Job Growth 2012 to 22:** 21% (much faster than national average of 10 -13%)



Top Industries, by volume of employees

- Hospitals — state, local and private
- Ambulatory health care services
- Individual, family, community and vocational rehabilitation services

Top leadership positions can earn up to 87% more than the median salary in this field

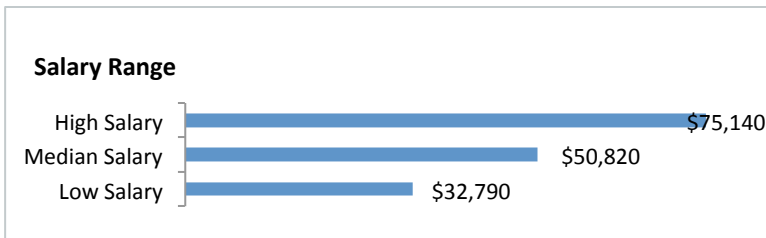
For more information: <http://www.bls.gov/ooh/community-and-social-service/health-educators.htm>

Student Profile

Health Care Social Workers

Health Care Social Workers provide individuals, families and groups with the psychosocial support needed to cope with chronic, acute or terminal illnesses. Services include advising family care givers, providing patient education and counseling, and making referrals for other services. May also provide care and case management or interventions designed to promote health, prevent disease and address barriers to access to health care.

- **Relevant Program:** Master of Arts in Health Law and Policy
- **Workforce size:** 141,830
- **Projected Job Growth 2012 to 22:** 19% (much faster than national average of 10 -13%)



Top Industries, by volume of employees

- General Medical and Surgical Hospitals
- Home Health Care Service
- Individual and Family Services

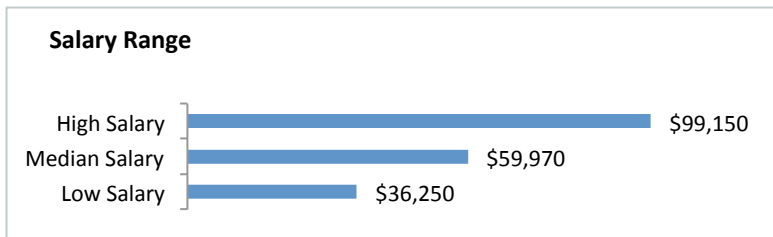
Top leadership positions can earn up to 50% more than the median salary in this field

For more information: <http://www.bls.gov/oes/current/oes211022.htm>

Social and Community Service Managers

Social and community service managers coordinate and supervise social service programs and community organizations. They direct and lead teams who provide social services to the public. Social and community service managers provide direction and leadership to staff who provide a range of services to the public.

- **Relevant Program:** Master of Arts in Health Law and Policy
- **Workforce size:** 132,900
- **Projected Job Growth 2012 to 22:** 21% (much faster than national average of 10 -13%)



Top Industries, by volume of employees

- Individual and Family Services
- Local Government
- State Government

Top leadership positions can earn up to 40% more than the median salary in this field

For more information: <http://www.bls.gov/ooh/management/social-and-community-service-managers.htm#tab-1>

Admissions Requirements

Master of Arts in Health Law and Policy (MAHLP)

- A candidate for this program must hold a bachelor's degree from a regionally accredited institution.
- Online application
- Resume or curriculum vitae
- Academic transcripts
 - Request one official transcript from each institution you have attended since high school.
 - Ensure that institutions send hard copy transcripts directly to the address at the end of this document. All electronic transcripts should be sent to: _____
- Two letters of recommendation
 - Letters of recommendation need to be from individuals qualified to comment on the applicant's ability to successfully complete graduate study (employers, supervisors and former instructional faculty members are suitable references).
 - Refrain from using personal recommendations (family, friends, etc.).
 - Use your recommender's institutional or corporate email address. Submissions from anonymous email addresses (Gmail, Hotmail, Yahoo) may be subject to additional review.
- No testing requirements (GRE, GMAT)

Master of Law in Health Law and Policy (LLMHLP)

- A candidate for this program must hold the first degree in law (J.D. or LL.B.) from a law school that is approved by the American Bar Association or a bachelor of laws degree from a non-U.S. law school approved by its foreign equivalent.
 - Online application
- Resume or curriculum vitae
- Academic transcripts
 - Request one official transcript from each institution you have attended since high school.
 - Ensure that institutions send hard copy transcripts directly to the address at the end of this document. All electronic transcripts should be sent to: _____
 - Letters of recommendation need to be from individuals qualified to comment on the applicant's ability to successfully complete graduate study (employers, supervisors and former instructional faculty members are suitable references).
 - Refrain from using personal recommendations (family, friends, etc.).
 - Use your recommender's institutional or corporate email address. Submissions from anonymous email addresses (Gmail, Hotmail, Yahoo) may be subject to additional review.
- No testing requirements (GRE, GMAT)

Admissions Requirements

International Applicants

Candidates who have received their academic legal training from an institution outside the United States will need to either (1) register with the LL.M. Credential Assembly Service or (2) submit official law school transcripts and TOEFL reports directly to the Maurice A. Deane School of Law at Hofstra University. Candidates who choose not to register with LSAC's LL.M. Credential Assembly Service will need to make arrangements for one set of original transcripts printed in the school's native language and one set printed in English to be sent to and evaluated by the World Education Services credential evaluation service, www.wes.org. Applicants whose academic legal training was in a language other than English are required to present a recent score from the Test of English as a Foreign Language (TOEFL) from the Educational Testing Service (ETS, www.ets.org or www.toefl.org). Hofstra Law's institution code is 2295. Our Admission Committee looks for students who have achieved an Internet-based-TOEFL (IBT) score of 100 or higher, paper-based TOEFL score of 600 or higher or computerized TOEFL score of 250 or higher. If you believe your English proficiency qualifies for a waiver from these examinations, please write to llmadmissions@hofstra.edu with an explanation.

- Admission Requirements are still being finalized as of this document.
- Please confirm before using.

Other Notes

Program Structure Notes

- There are no campus residency requirements.
- There are no concentrations.
- The MAHLP takes 2 years to complete.
 - MAHLP students take 5 credits of foundational courses.
 - 11 courses - 30 total credits.
- The LLMHLP takes about 1.5 years to complete.
 - LLMHLP students move right into the core curriculum.
 - 9 courses - 25 total credits.
- There are 3 start dates per year
- There is a capstone course.

Courses*

	Course Title	Credit Hours
FC1	Introduction to the American Legal System	2
FC2	Introduction to Health Law	3
CC1	Business Transactions in Health Care	3
CC2	Drug Development and Approval	2
CC3	Bioethics and the Law	3
CC4	Biotechnology and the Law	2
CC5	Medicare and Medicaid	3
CC6	Public Health Law and Policy	2
CC7	Health Care Compliance and Policy	3
CC8	Disability and Discrimination Law	2
CAP1	Capstone	5

* This list is subject to change.